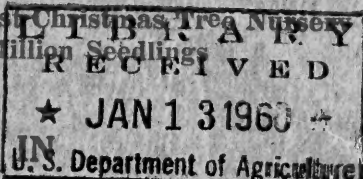


62

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SMITH'S Forest Tree NURSERY

Home of Ohio's Finest Christmas Tree Nursery
Over 10 Million Seedlings



SPECIALIZING IN

U.S. Department of Agriculture

CHRISTMAS TREE SEEDLINGS

REFORESTATION

CUSTOM PLANTING SERVICE

WHOLESALE CHRISTMAS TREES

B & B STOCK

Spring 1960

ADDRESS -- P. O. Box 215
MAGNOLIA, OHIO

Nursery Located 12 Miles South of Canton at
Magnolia, Ohio. East off Rt. 8

VISITORS WELCOME

PHONES:

NURSERY

R. P. SMITH, Owner

J. D. HITES, Mgr.

Magnolia UN 6-2950

Magnolia UN 6-2765

Magnolia UN 6-9206

To You, Our Customer:

Again it gives us a real pleasure to send you a copy of our 1960 Spring price list that will acquaint you with our High Quality nursery stock.

Our seedlings come from the best certified European seed that money can buy. Thus assuring you, our customer, top grade stock for your planting.

Because of the increased demand for our fresh dug seedlings, we will have available, for the first time, over 10 million seedlings for those who demand the best.

Our trained personnel are always at your disposal to help you solve any of your problems.

We cordially welcome you to visit our nursery and look over our top quality planting stock. Insist on the finest, fresh dug trees from Smith's Forest Tree Nursery.

Sincerely yours,

R. P. Smith

P. S. To those of you who use large quantities of seedlings, we can save you money with our quantity discount.

An aerial photograph of a large-scale seedling nursery. The nursery is organized into a rectangular plot with numerous long, parallel rows of seedlings. The rows are separated by narrow paths or aisles. The seedlings appear as small, dark, rectangular shapes, densely packed in some areas and more sparse in others. The overall layout is highly systematic and grid-like. The surrounding landscape is less structured, with some trees and open ground visible around the perimeter of the nursery.

**Over
10 Million
Seedlings
Under
Cultivation**

Smith's Forest Tree Nurseries

WHOLESALE SEEDLING PRICE LIST

FOR SPRING 1959

Choice Christmas tree stock. Seeds for this stock was selected specially for Christmas tree growers who demand a green, symmetrical and average growth tree. We highly recommend our

SCOTCH PINE

Green, Short Needle

French Strain

	Per 100	Per 1000
2 yr. (2-0) 4-7 in.	5 ⁰⁰	27 ⁵⁰
Spanish Strain	5 ⁰⁰	27 ⁵⁰
2 yr. (2-0) 4-7 in.		

SCOTCH PINE

SELECT GRADE

Polish Strain,

Faster Growing

	Per 100	Per 1000
2 yr. (2-0) 5-8 in.	5 ⁰⁰	27 ⁵⁰
2 yr. (2-0) 4-6 in.	4 ⁰⁰	25 ⁰⁰

SCOTCH PINE

(Limited Supply)

SELECT GRADE

Polish or French

The finest (3-0) stock we have ever raised.

	Per 100	Per 1000
French		
3 yr. (3-0) 7-12 in.	8 ⁰⁰	45 ⁰⁰
Polish		
3 yr. (3-0) 10-14 in.		

Buy Ohio Grown Seedlings

AUSTRIAN PINE

	Per 100	Per 1000
2 yr. (2-0) 4-6 in.	5 ⁰⁰	27 ⁵⁰

AUSTRIAN PINE

	Per 100	Per 1000
3 yr. (3-0) 7-10 in.	8 ⁰⁰	40 ⁰⁰

SPECIAL

Scotch Pine

IDEAL FOR TRANSPLANTING

	Per 1000
2 yr. (2-0) 2-4 in.	15 ⁰⁰

NORWAY SPRUCE

	Per 100	Per 1000
3 yr. (3-0) 5-10 in.	9 ⁰⁰	45 ⁰⁰

COLORADO BLUE SPRUCE

	Per 100	Per 1000
3 yr. (3-0) 5-8 in.	10 ⁰⁰	50 ⁰⁰

DOUGLAS FIR

	Per 100	Per 1000
3 yr. (3-0) 4-8 in.	8 ⁰⁰	45 ⁰⁰

Douglas could replace Canadian Balsam

WHITE PINE

	Per 100	Per 1000
3 yr. (3-0) 5-10 in.	8 ⁰⁰	45 ⁰⁰

Ideal for Timber or Christmas Trees

TRANSPLANTS

Excellent Root Structure

Good survival under any conditions

SCOTCH PINE

	Per 100	Per 1000
French Strain 2-1 — 4-8	12 ⁰⁰	75 ⁰⁰
Polish Strain 2-1 — 5-10	12 ⁰⁰	75 ⁰⁰

NORWAY SPRUCE

	Per 100	Per 1000
2-1 — 5-9	15 ⁰⁰	85 ⁰⁰

COLORADO BLUE SPRUCE

	Per 100	Per 1000
2-1 — 5-9	20 ⁰⁰	125 ⁰⁰

SPECIAL Scotch Pine

Root Pruned

	Per 100	Per 1000
4 yr. (4-0) 10-18 in.	6 ⁰⁰	35 ⁰⁰

Ideal for Windbreaks, Cover,
Fence Rows, and Hedges

Buy Ohio Grown Seedlings

B & B STOCK

Tied or Laced Balls

AUSTRIAN PINE

	1-25	25-100
3-4 ft. - - -	\$525 - - -	\$475
4-5 ft. - - -	625 - - -	575
5-6 ft. - - -	800 - - -	750
6-7 ft. - - -	1050 - - -	1000
7-8 ft. - - -	1400 - - -	1300
8- 9 ft. - - -	1900 - - -	1800
9-10 ft. - - -	2400 - - -	2300
10-11 ft. - - -	3000 - - -	2800
11-12 ft. - - -	3500 - - -	3300

SCOTCH PINE or WHITE PINE

	1-25	25-100
3- 4 ft. - - -	\$525 - - -	\$475
- - -	625 - - -	575
5- 6 ft. - - -	800 - - -	750
6- 7 ft. - - -	1050 - - -	1000
7- 8 ft. - - -	1400 - - -	1300

BLACK HILLS SPRUCE AVAILABLE TO 6 FT.

The B & B Stock Is 7-9 Yrs. Old.
Sheared 5 Times.

All Stock B & B to New York
State Specifications.
Laced or Tied Balls.

Platforms if Required.
2000 Acres of Trees Under Cultivation

Buy Ohio Grown Seedlings

CUSTOM PLANTING

For many years we have done contract planting, throughout Ohio, for land owners, Mining Companies, farmers and Christmas Tree Growers, and feel we have the equipment and experience to give you guaranteed planting.

We will plant trees for you with our mechanical planters and Guarantee you 90% survival. We can do this because the seedlings will come from our own beds which we know will be lifted 24 hours prior to our planting in your fields.

Your land can yield its best profit from its poorest soil by planting Smith's Forest Tree Nursery Seedlings.

We offer you discounts on quantity plantings as follows:

5% Discount on 10,000 Planted Seedlings
10% Discount on 25,000 Planted Seedlings
15% Discount Over 50,000 Planted Seedlings

TERMS

500 Seedlings billed at 1000 price.

This Price List cancels all previous Price Lists.

Orders are filled in the order they are received. Earliest orders given priority. All orders delivered 24 hours after seedlings are lifted from our nursery.

All claims of errors must be reported upon arrival. We are not responsible for winter losses or losses due to drought. Purchasers otherwise assume risk of transportation.

All orders will be shipped C.O.D. which require a check in the amount of 25% of order, payable in advance.

All prices F. O. B. our nursery, Magnolia, Ohio. No spring shipments scheduled before March 8, 1959.

Use convenient order blank provided with this price list.

Buy Ohio Grown Seedlings

6 Reasons why you should buy Smith's Nursery Ohio Grown Seedlings

1. Our central location in Ohio for pick up or delivery of fresh dug seedlings.
2. Our Ohio soil and weather conditions are the same as those of your planting site.
3. Fresh dug seedlings 2 to 3 weeks earlier than any out of state nursery.
4. Better Survival.
5. Save time and transportation costs.
6. Your seedlings will come from Ohio's largest and finest Christmas Tree Nursery, where all trees will be fresh dug 24 hrs. prior to shipment or pick up.

PLANTING GUIDE

CARE OF STOCK UPON ARRIVAL

Smith's Forest Tree Nursery Seedlings are packed in such a fashion that they reach you in perfect condition. When they arrive it is best, of course, to get them in the ground. If you are unable to plant them right away, you should dig a trench about 5 or 6 inches deep. Untie the bundles and place the roots in the trench, leaving the seedlings at an approximate 40° angle. Cover the roots with ground so that air cannot get to the roots. A cool shady spot is ideal. Trees "heeled in" in this manner need not be planted for several days. Never let roots dry out from the time received until they are planted.

WHEN TO PLANT

Our experience shows that the best time to plant your seedlings is in early spring, just as soon as the frost has left the ground, usually after the middle of March, continuing as long as ground and weather conditions permit. This being for the following 4 to 5 weeks. We do not recommend fall planting.

Planting Distances and Number of Trees Per Acre

For Xmas tree planting the trees are usually spaced four, five or six feet apart. If less than four feet apart the trees will tend to crowd each other as they approach maturity. For the customary spacing for forest planting the number of trees required is as follows:

4 x 4 ft. will give 2720 trees per acre. (5 x 5 ft., recommended space for Christmas trees will give you 1720 trees per acre.) 6 x 6 ft. will give 1210 trees per acre.

PRUNING

Christmas tree production can be increased 50% or more by shearing. This is usually done during June after the third year from planting, on the pines. Spruce and fir varieties can be pruned anytime during the year. On the pines cut the main leader (terminal) new growth back to 10 or 12 inches. Cut the lateral growth to approximately 8 inches. Tree should be pruned to give shape of an inverted cone. A large percentage of trees will not require any pruning due to their slow growth. Trees developing 2 terminal leaders should have the poorest one cut out as soon as it develops.



Tips on Tree Selling

Since some tree farms service an area with a radius of 400 miles or more, it is important to start advertising early. If you are some distance from a market begin placing "For Sale" ads in one of your large city papers around August — no later than the first of October. Refuse to sell on credit, always asking a deposit on each sale. This deposit may then be applied on the payment for the last truck load of the order. If the customer is not known to you, require cash or a certified check. Buyers can overstock and try to make a claim when there is an over supply. However, this should not be the grower's obligation.

For **WHOLESALE** selling make sure the grower is with the buyer when he selects and cuts the trees. To avoid trouble most growers cut and grade their own trees at a prearranged price.

A customer may select and cut his own tree in a **RETAIL** sale, but it is still helpful to have one of your own men with the buyer.

Buy Ohio Grown Seedlings

ORDER BLANK

Parcel Post



Ship To

KIND OF SEEDLINGS

Total

Make all checks payable to Smith's Forest Tree Nursery.

Address all mail to SMITH'S FOREST TREE NURSERY, Box 215, Magnolia, Ohio.



SMITH'S FOREST TREE NURSERY

P. O. BOX 215 MAGNOLIA, OHIO
Carroll County

WHOLESALE PRICE LIST

SPRING & FALL

1960

MEMBER

OHIO FORESTRY ASSOCIATION
OHIO NURSEYMAN ASSOCIATION



7
Forest Mohrhardt
Director
U.S. Dept. of Agriculture
Library
Washington 25, D.C.